

RULOMATİK Distributorship

Invest for real business.



#firstintheworld

BE A DISTRIBUTORSHIP
Mission and Functions
Skills and Qualifications

BE a Distributorship Licensee



Owned and managed by independent distributors and regional dealers, focusing on offering the highest standard of disposable products from vending machines at any time of the day, offering microfiber car towels, sports towels, colorful in-car car floor mats, beach towels and prayer towels solutions primarily to drivers and individuals which makes it one of the **largest vending machine operating networks in the world.**

Rulomatik has a worldwide network of more than 9,310 vending machines with 24/7 sales, together with its business partners. Rulomatik, an international manufacturer company, develops its network of distributor centers on a country/region basis through distributorship license agreements with local/regional business partners.

A "Rulomatik Main Distributor Licensee" obtains the exclusive right to use the following through the main distributor license agreement:

- ✓ Rulomatik's internationally registered brand and trademarks
- ✓ Rulomatik's distributorship business concept
- ✓ Rulomatik's know-how to develop and support a network of Rulomatik entrepreneurs in the specific territory/country.

Rulomatik's Distributor License format has proven to be a proofed revenue model. International business model. In more than 150 cities in Eurasia, you can get support to invest in a popular business that has been tested and become popular in more than 255 cities around the world.

Rulomatik currently has regional/country Rulomatik distributor license agreements covering more than 27 countries. The geographic distribution extends from Europe to Russia, the Americas, the South Pacific and Asia.

Mission & Functions:

A Rulomatik Distributor Licensee must act as the official authorized distributor of all products etc. produced for its territory or borders. The primary management responsibilities for the Rulomatik owner are:

- ✓ **Adapting** of the Rulomatik business concept to the local/country market
- ✓ **To train** and manage a qualified team
- ✓ **Managing the opening** of a warehouse for disposable products, where Rulomatik products will be located
- ✓ **Have knowledge** of technical secrets
- ✓ **Managing the signing** of individual/corporate agreements to grow the network
- ✓ **To support activities** related to opening up new markets and chain locations
- ✓ **To implement educational programs** for the continuous transfer of information during the undergraduate period
- ✓ **To get advice** and support on all distributor activities
- ✓ **To have and negotiate requests** from his/her region/country on a regular basis
- ✓ **To carry out** the tracking of Rulomatik vending machines

Rulomatik™ distributors and dealers are generally looking for opinion readers, open to the future, curious, entrepreneurial and always looking for ways to do things better, and are inspired by new ideas.



Skills & Qualifications:

A successful Rulomatik Distributor Licensee requires a sincere propensity to develop, coach and motivate an expanding network of freshly-minted entrepreneurs. Hence, a Master Distributorship Licensee requires a broad range of business assets and personal skills including:

- ✓ A professional, **multi-year business plan** supported by a compatible capital structure to adequately support growing the Rulomatik business in the territory
- ✓ A well-trained and committed **territory team** to master lead development, recruitment, training, support, marketing, IT and finance functions
- ✓ A business degree and/or a solid **experience and track record** in business planning and financial forecasting, controls, analysis and reporting
- ✓ A sound **business acumen** to manage a business based on defined goals, strategic planning, structured operations and key operating performance indicators
- ✓ Proven **human resource skills**, especially recruitment, management and motivation of people with diverse backgrounds, qualifications and motivations
- ✓ A clear understanding of and commitment to the **highest standards** of customer service, one of the hallmarks of the Rulomatik business
- ✓ Excellent **written, verbal and presentation** communication **skills**
- ✓ Familiarity with computer software programs, internet-/web-/data information-technologies.

The mere investment capital and managerial skills alone are not sufficient to become a successful Rulomatik distributor Etc. Master Licensee. **Success depends highly upon possessing:**

- ✓ high ethical standards
- ✓ a long-term investment horizon
- ✓ rigid day-to-day operating discipline
- ✓ intense entrepreneurial drive
- ✓ and most importantly...passion...real passion...**to really BE RULOMATIK!**

Rulomatik

Our world is experiencing an increasing demand for products that are needed and that make the lives of individuals easier. Rulomatik is here to make everything easier. We offer international solutions for microfiber car drying towels, sports towels, colorful cardboard mats for car interiors, worshipping products, hygiene products to pre-canon customers through a network of distribution centers that are directly owned by regional dealers or country distributors.



Vending Machines | Inner Reservoir Products | Software | Accessories

Schedule a call with us: contact.rulomatik.com



Contact us: distributorship@rulomatik.com



Solutions at www.rulomatik.com